

## Amsterdam, 10 April 2018

# Q1 2018 Trading Update

- 31% year-on-year total order growth in Q1 2018
- 23% year-on-year order growth in the Netherlands in Q1 2018
- 32% year-on-year order growth in Germany in Q1 2018
- 40% year-on-year order growth in the Other Leading Markets segment in Q1 2018

Takeaway.com N.V. (AMS: TKWY), hereinafter the "company", or together with its group companies "Takeaway.com", the leading online food delivery marketplace in Continental Europe, hereby issues an order update for the first quarter of 2018.

## Statement of Jitse Groen, CEO of Takeaway.com

"Takeaway.com saw its growth rate increase in the first quarter of 2018 compared with the previous quarter. In Germany especially, our stronger market position has led to an increase of order growth. We are also very excited about the upcoming launch of the more advanced version of Food Tracker, which will significantly improve our consumer experience."

Orders <sup>1</sup> x 1,000	First quarter		
	2018	2017	Growth
Netherlands	7,665	6,215	23%
Germany	7,518	5,675	32%
Other Leading Markets <sup>2,3,4</sup>	5,439	3,893	40%
Total	20,622	15,783	31%

- 1) Excluding white label orders. No white label orders were processed in 2018
- 2) Other Leading Markets are Belgium, Austria, Poland, Switzerland, France, Luxembourg, Portugal, Bulgaria and Romania. For the avoidance of doubt, the company is not the market leader in Switzerland and Romania
- 3) The acquisition of BGmenu (Bulgaria) and Oliviera (Romania) has been included from 26 March 2018
- 4) The operations in France were discontinued in February 2018
  - Takeaway.com processed 20.6 million orders in Q1 2018, representing a 31% increase compared with Q1 2017.
  - In the Netherlands, order growth remained strong at 23% in Q1 2018 compared with Q1 2017.
  - In Germany, orders grew by 32% in Q1 2018 compared with Q1 2017. This reaccelerated growth is the result of our continued investments and improved market position. Takeaway.com now services all major delivery chains in Germany.
  - In the Other Leading Markets segment, order growth was 40% in Q1 2018 compared with Q1 2017. This segment now includes the acquired businesses in Bulgaria and Romania. The acquisition was completed on 26 March 2018 and results will be consolidated from this date onwards.
  - Effective as of 19 March 2018, Takeaway.com has been included in the AMX-Index at Euronext Amsterdam, which will further enhance our visibility in the market.



## Takeaway.com

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### **About Takeaway.com**

Takeaway.com is the leading online food delivery marketplace in Continental Europe and Vietnam. Takeaway.com is focused on connecting consumers and restaurants through its platform. With nearly 33,000 connected restaurants, Takeaway.com offers consumers a wide variety of food choice. Takeaway.com mainly collaborates with delivery restaurants. In addition, Takeaway.com also provides restaurant delivery services in 29 European cities in eight countries for restaurants that do not deliver themselves.

Founded in 2000, Takeaway.com has rapidly grown to become the leading online food delivery marketplace of Continental Europe with operations in the Netherlands, Germany, Poland, Belgium, Austria, Switzerland, Luxembourg, Portugal, Bulgaria and Romania. In 2017, Takeaway.com processed more than 68 million orders from 11.5 million unique consumers.

With over 1,100 employees, Takeaway.com processed orders worth €1,313 million and generated revenue of €166 million in 2017. Takeaway.com is listed on Euronext Amsterdam (AMS: TKWY).

### Financial calendar

Annual General Meeting
2018 Half Year Results
Q3 2018 Trading Update
17 May 2018
1 August 2018
10 October 2018

For more information, please visit https://corporate.takeaway.com/investors/financial-calendar/

### **Market Abuse Regulation**

This press release contains inside information as meant in clause 7(1) of the Market Abuse Regulation.



### **Disclaimer**

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The company expressly disclaims any obligation or undertaking to update, review or revise any forward-looking statement contained in this announcement whether as a result of new information, future developments or otherwise.

Market share estimates contained in this press release are based on outside sources, such as specialised research institutes, in combination with management estimates.