

Amsterdam, 10 January 2018

## Q4 2017 Trading Update

- 38% year-on-year total order growth in 2017
- 30% year-on-year total order growth in the Netherlands in 2017
- 38% year-on-year total order growth in Germany in 2017
- 55% year-on-year total order growth in the Other segment in 2017

**Takeaway.com N.V. (AMS: TKWY), hereinafter the “company”, or together with its group companies “Takeaway.com”, the leading online food delivery marketplace in Continental Europe, hereby issues an order update for the fourth quarter of 2017. Full year results will be published at 7:00am CET on 28 February 2018.**

### Statement of Jitse Groen, CEO of Takeaway.com

*“The fourth quarter of 2017 marks the end of our first full year as a listed company. Takeaway.com is now comfortable market leader in all its Leading Markets, and we are confident that we will see continued market share gains. Takeaway.com saw excellent growth in the last quarter of 2017, taking into account the tough comparison with the strong fourth quarter of 2016. We therefore reiterate our medium-term objectives and are determined to make 2018 even more successful than 2017.”*

Orders <sup>1</sup> x 1,000	Fourth quarter			Full Year		
	2017	2016	Growth	2017	2016	Growth
Netherlands <sup>2</sup>	7,490	5,970	25%	27,446	21,083	30%
Germany <sup>6</sup>	6,861	5,326	29%	23,946	17,341	38%
Other <sup>3,4,5,6</sup>	4,940	3,561	39%	16,899	10,897	55%
<b>Total</b>	<b>19,291</b>	<b>14,857</b>	<b>30%</b>	<b>68,291</b>	<b>49,321</b>	<b>38%</b>

1) Excluding white label orders. Total white label orders in 2017 year-to-date were approximately 15K

2) The acquisition of the Netherlands' activities of Just Eat Benelux has been included from August 2016

3) Other comprises Belgium, Austria, Poland, Switzerland, France, United Kingdom, Luxembourg and Portugal

4) The acquisition of the Belgian activities of Just Eat Benelux has been included from August 2016

5) The United Kingdom operations were discontinued in August 2016

6) The acquisition of Resto-in Belgium and Germany has been included from January 2017

- Takeaway.com processed 68.3 million orders in 2017, representing a 38% increase compared with 2016. Order growth in Q4 2017 was 30% compared with Q4 2016, despite growth being particularly high in the fourth quarter of 2016. The growth in Q4 2016 was mainly driven by increased marketing investments post-IPO, which resulted in a significant acceleration of order growth as opposed to prior quarters. Growth throughout 2017 should be considered as a continuation of this acceleration.
- The Netherlands continued its strong growth trajectory with orders growing by 30% for the full year. Order growth in Q4 2017 amounted to 25% compared with Q4 2016.
- In Germany, full year order growth was 38%, which led to further market share gains. Q4 2017 order growth was 29% compared with Q4 2016. Management believes that Takeaway.com's market share in Germany in terms of orders today is approximately 20% larger than that of the number two and number three websites combined and management expects this gap to widen further in 2018.
- In the Other segment, full year order growth amounted to 55%. In 2017, Takeaway.com further strengthened its market leadership in terms of orders in Austria, Belgium and Poland by maintaining high growth rates. Q4 2017 order growth was 39% compared with Q4 2016. As stated before, management sees Poland as a significant long-term growth opportunity.

- In line with Takeaway.com's strategy to further develop restaurant delivery services in selected markets, Scoober operations were launched in Zurich, Switzerland. The company currently provides restaurant delivery services in 24 European cities in six countries.
- In order to concentrate on sustainable market leading positions, management has decided to withdraw from the French market, effective as of 11 February 2018. The impact on group results and the segment Other will be immaterial.

In accordance with previous trading updates, the company provides further insight in its Benelux operations by providing alternative segmentation.

Orders <sup>1</sup> x 1,000	Fourth quarter			Full Year		
	2017	2016	Growth	2017	2016	Growth
Benelux <sup>2,3,6</sup>	8,739	6,938	26%	31,834	24,001	33%
Germany <sup>6</sup>	6,861	5,326	29%	23,946	17,341	38%
Other <sup>4,5</sup>	3,691	2,593	42%	12,511	7,979	57%
<b>Total</b>	<b>19,291</b>	<b>14,857</b>	<b>30%</b>	<b>68,291</b>	<b>49,321</b>	<b>38%</b>

1) Excluding white label orders. Total white label orders in 2017 year-to-date were approximately 15K

2) Benelux comprises Netherlands, Belgium and Luxembourg

3) The acquisition of Just Eat Benelux has been included from August 2016

4) Other comprises Austria, Poland, Switzerland, France, United Kingdom and Portugal

5) The United Kingdom operations were discontinued in August 2016

6) The acquisition of Resto-in Belgium and Germany has been included from January 2017

## Takeaway.com

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## About Takeaway.com

Takeaway.com is the leading online food delivery marketplace in Continental Europe and Vietnam. The company is focused on connecting consumers and restaurants through its platform. With over 31,000 connected restaurants, Takeaway.com offers consumers a wide variety of food choice. The group mainly collaborates with delivery restaurants. In addition, Takeaway.com also provides restaurant delivery services in 24 European cities in six countries for restaurants that do not deliver themselves.

Founded in 2000, the group has rapidly grown to become the leading online food delivery marketplace of Continental Europe with operations in the Netherlands, Belgium, Germany, Austria, Poland, Switzerland, France, Luxembourg and Portugal. In the twelve months ended 30 June 2017, Takeaway.com processed nearly 59 million orders from 10.2 million unique consumers.

With over 900 employees, the group processed orders worth €1,126 million and generated revenue of €139 million in the twelve months ended 30 June 2017. Takeaway.com is listed on Euronext Amsterdam (**AMS: TKWY**).

## Financial calendar

- 2017 Full Year Results : 28 February 2018
- 2017 Annual Report : 16 March 2018
- Q1 2018 Trading Update : 10 April 2018
- 2017 AGM : 17 May 2018
- 2018 Half Year Results : 1 August 2018

For more information, please visit <https://corporate.takeaway.com/investors/financial-calendar/>

## Market Abuse Regulation

This press release contains inside information as meant in clause 7(1) of the Market Abuse Regulation.

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The company expressly disclaims any obligation or undertaking to update, review or revise any forward-looking statement contained in this announcement whether as a result of new information, future developments or otherwise.

Market share estimates contained in this press release are based on outside sources, such as specialised research institutes, in combination with management estimates.